# TRANSMISSION & DISTRIBUTION

# INFORMATION SESSION



# SASKPOWER SUPPLIER INFORMATION SESSION

# TRANSMISSION & DISTRIBUTION

OCT 13, 2021



# RHEA BROWN DIRECTOR, PROCUREMENT & CONTRACTS MANAGEMENT



# THE FUTURE

- Customers
- Energy transition
- Expectations
- Electrification
- Power systems
- Modernization
- Innovation

- Sustainability
- ChangingWorkforce
- Partnerships
- Affordable electricity
- Uncertainty



# PROCUREMENT INVESTMENT (YTD)

Annual Procurement Spend ~ \$800M

• Indigenous Procurement: **14.8%**Benchmark target 8.5%

• YTD: \$47.5M

• Saskatchewan Procurement: **68.6**%

Benchmark target 75%

• YTD: \$320 M

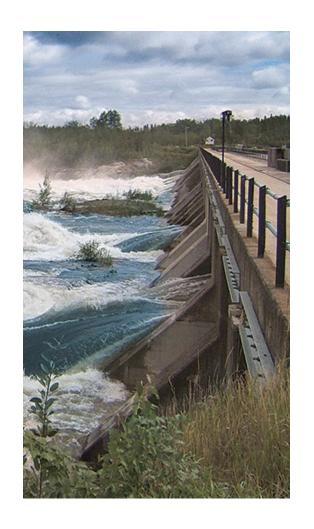
Supplier Bid Training (Tools for Success)



# INCREASED LOW/ZERO CARBON ELECTRICITY SOURCES

- SaskPower must replace over 1,400 megawatts of conventional coal with lower carbon supply options.
- By 2030, up to 50% of generation will be from renewables.
- By 2030, we will reduce GHG emissions 50% from 2005 levels.
- We are planning for a net-zero GHG future by or before 2050.



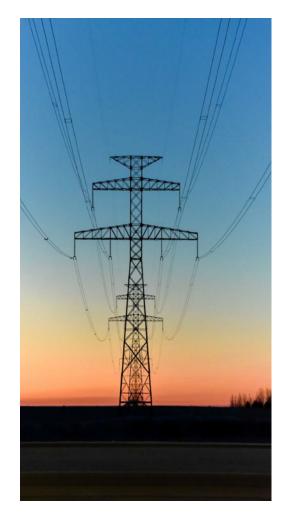


# A MODERNIZED GRID FOR SASKATCHEWAN

- Enhanced visibility, control and automation of the grid.
- Customers will see increased reliability and resiliency, reduced emissions, and improved safety.
- Enabling of two-way energy services and increased penetration of Distributed Energy Resources (DERs).

# **EXPANDED INTERCONNECTIONS**

- Flexibility to integrate renewables, accommodate demand uncertainty
- Increased reliability and resiliency in the case of extreme weather.
- Will assist in meeting GHG targets while enabling more renewables and the potential integration of emerging supply technologies.



# ESG IN SUPPLY CHAIN

- Environmental, Social and Governance
- Supplier Code of Conduct
- Supplier Diversity Program Expansion
- CEA Sustainable Electricity
   Company Designation
- PAR Gold Status









# PROCUREMENT OBSERVATIONS

DAN IRVINE
PROCUREMENT MANAGER, MAJOR PROJECTS &
STRATEGIC PLANNING



# AGENDA

Market Trends

Major Projects

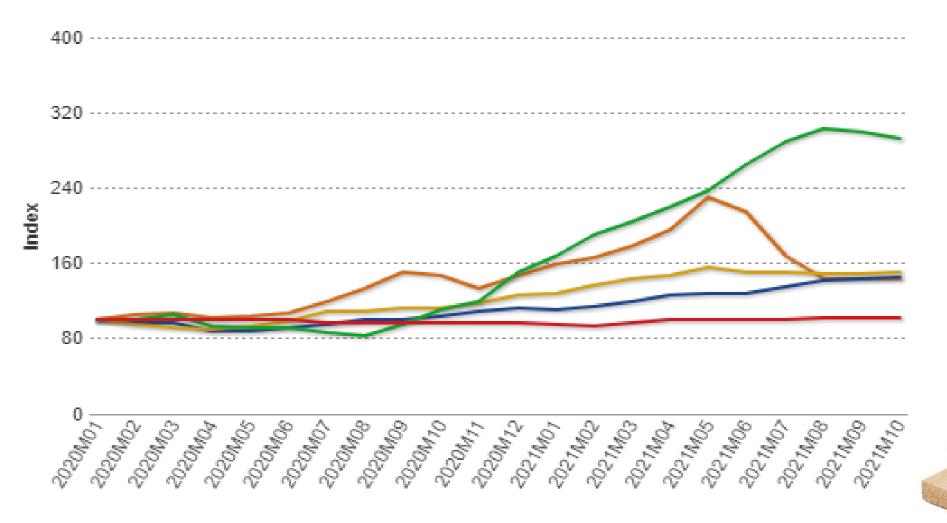
**Competition Principles** 

Best Value Breakdown

Observations on Procurements



# INDUSTRY OBSERVATIONS



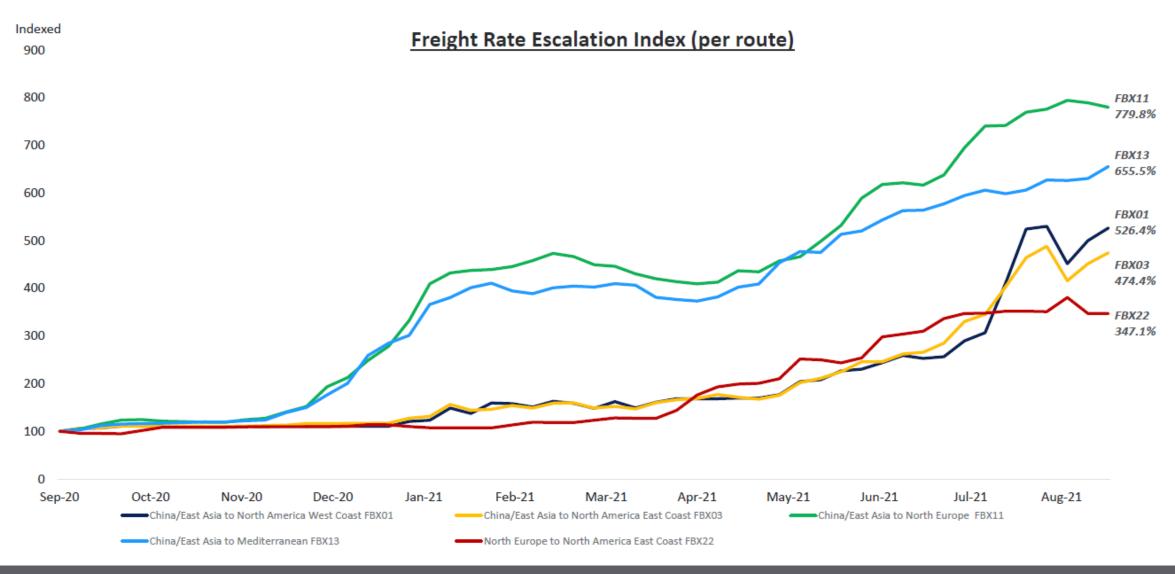


#### Pandemic by commodity

Yellow - Copper Green- Steel Blue - Aluminum Red - Cement Orange - Lumber



# INDUSTRY OBSERVATIONS



# CHALLENGES





COVID

Pricing
Delays
Engagement

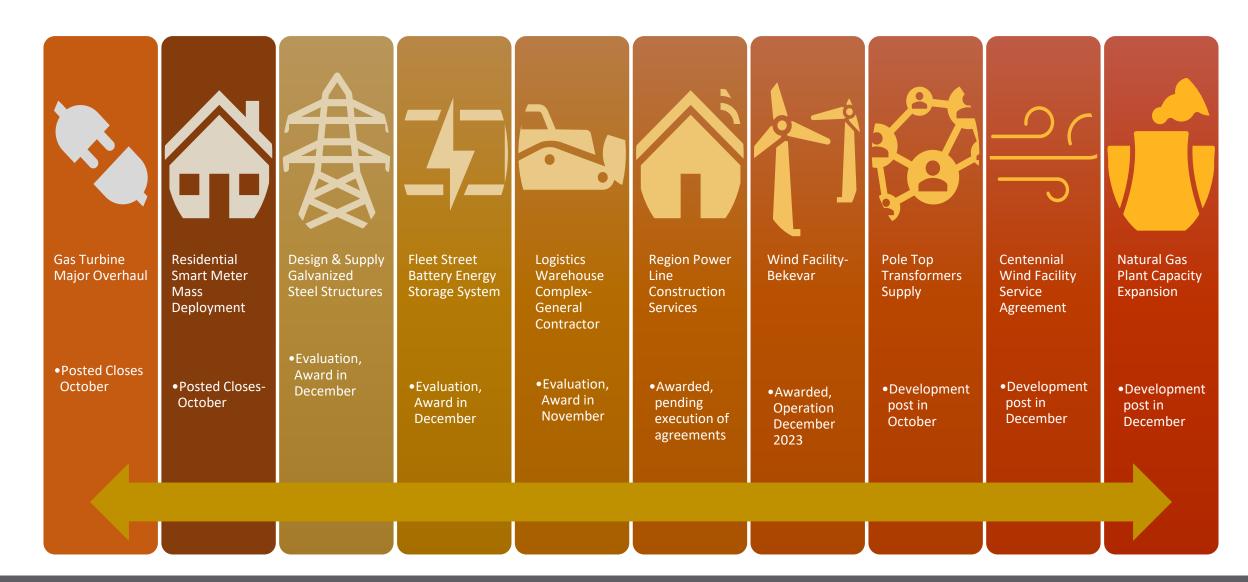


**Labor Shortages** 



Commodity
Prices Increase

# MAJOR PROCUREMENTS





# COMPETITION PRINCIPLES



BEST VALUE



ENABLING, INTUITIVE AND ENCOMPASSING



FAIRNESS / TRANSPARENCY

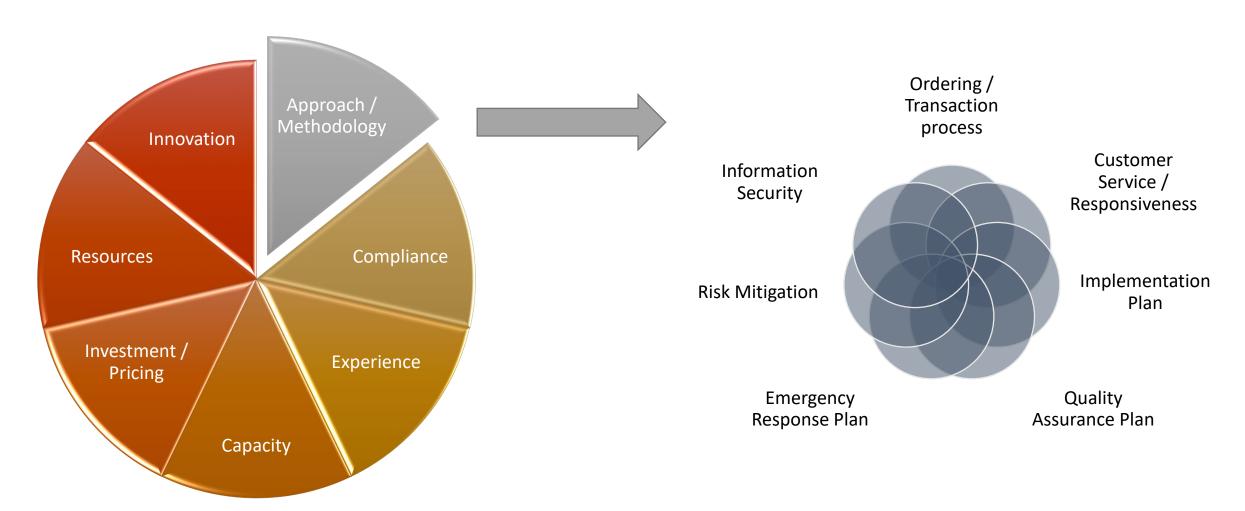


DEFENSIBLE



TRADE AND LEGAL COMPLIANCE

# **BEST VALUE EVALUATION**







# OBSERVATIONS ON PROCUREMENTS

Questions

Clarifications

Debriefs

Differentiation

Organization structures

**ISNet World** 

Financial Assessment Conflict of Interest

Complete Proposals

# DISTRIBUTION ENGINEERING

October 13, 2021



### **TOPICS FOR DISCUSSION**

- Distribution Services Overview
- Distribution Engineering Overview
- Distribution Capital investments
- Current External Resources
- Upcoming Opportunity



### **Distribution Services**

We Design, Construct, Operate & Maintain 34.5kV and lower distribution systems and services





### **Distribution Services**

- Rural & Urban
- Residential, Farm, Commercial & Industrial Customers
- Streetlights
- Overheard & Underground Systems
- Planned & Unplanned Maintenance
- Power Outages & Emergencies







#### **Distribution Services**

#### **Our People:**

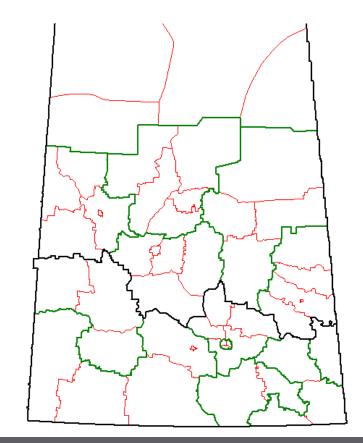
546,000 Customers 700 Employees

#### **Our Area:**

652,000 km<sup>2</sup> of Service Area 12 Operating Areas 48 Districts

#### **Our Assets:**

1,200,000 Power Poles
188,000 Transformers
150,000 km of 14.4kV & 25kV Lines
98,000 Street Lights
197 Substations



# **Distribution Engineering**

We Design, Construct, Operate & Maintain 34.5kV and lower distribution systems and services

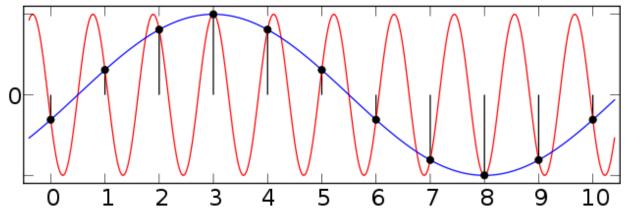


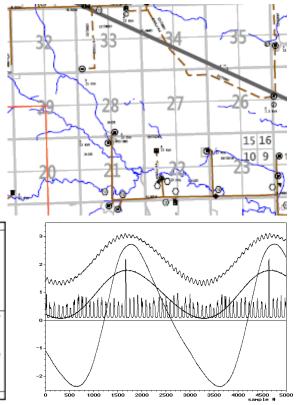


# **Distribution Engineering**

#### Four Lines of Business

- Operations & Maintenance Support
- GIS Field Support
- Customer Connect (North & South)
- Program & Maintenance Engineering





# **Distribution Capital Investments**

### **Growth & Compliance**

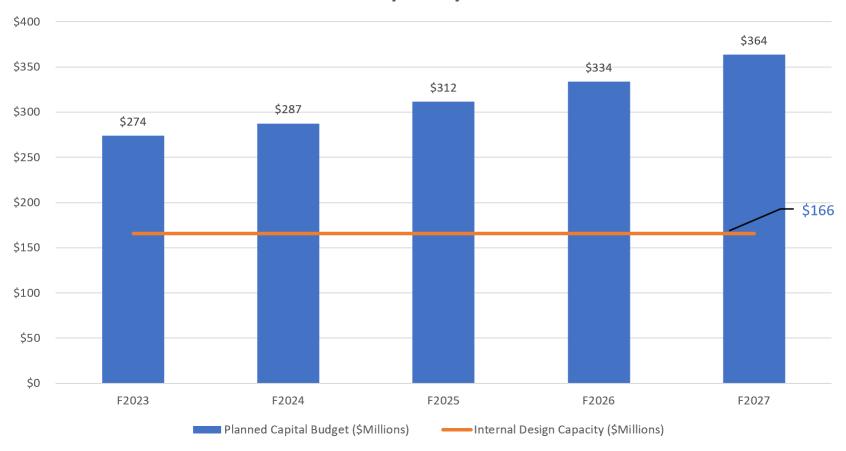
- Distribution customer connects \$100-125M annually
- Urban & Rural Economic Rebuilds \$15M annually

#### Sustainment

- Urban Core Infrastructure Improvements Program \$9-10M annually
- Rural Rebuild and Improvement Program \$30-38M annually
- Wood Pole/Crossarm Replacements \$18-19M annually
- Underground Primary Cable/RUD Mitigation \$23-90M annually

Future (2023-2027) ≥ **\$1.5B over next 5 yrs** 

#### **Planned Capital by Fiscal Year**



#### **Current External Resources**

#### **Master Engineering Services Agreements:**

- Final year of 5-year contract
  - Engineering Design/Estimating Services
  - Drafting
  - Approximately 19+ FTEs of capacity across three vendors
  - Expires May 2022

#### **Quote Expeditor:**

- One more year of 4-year contract
  - Provide expedited quotes to customers applying for new services
  - Approximately 4 FTEs of capacity across 2 vendors
  - Expires April 2023

# **Upcoming Opportunity**

#### **Master Engineering Services Agreements:**

- Up to 5-year contract
  - Engineering Design/Estimating Services for \$108M to \$198M in capital projects over 5 years
  - Managing Daylighting, Staking & Surveying contracts, as part of design
  - Drafting
  - File Management & Permitting
  - Hope to have approved & posted by end of December 2021
  - Vendors will provide:
    - hourly rates for on demand services
    - quotes based on statements of work
    - Competitive pricing based on statements of work
  - Up to 50 FTEs of capacity across multiple vendors

# **Questions**



# DISTRIBUTION CONSTRUCTION OVERVIEW

Ryan Neufeld

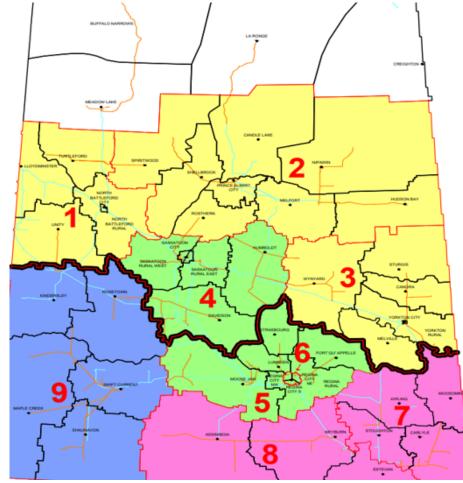
DIRECTOR, DISTRIBUTION CONSTRUCTION & WORK

MANAGMENT



#### **DISTRIBUTION CONSTRUCTION**

- Responsible for the procurement of labor and equipment to primarily execute the capital portfolio
- Responsible for contract administration during construction
- Responsible for Project
   Management of the
   Distribution Capital Portfolio



#### **CONTRACTS MANAGED**

- Regional Power Line Contract (RPL)- 5 year (2022-2027)
- Master Construction Agreement (MCA)-5 year (2021-2026)
- Pre-Construction Survey Contracts- 5 year (various locations)
- Provincial Line locating contract-Crown Collaboration (2018-2023)
- Joint Servicing Program-Crown Collaboration (2019-2024)
- Field Consultants-(2021-2025)
- Duct Bank construction in Regina Core (Civil work)

#### DISTRIBUTION SUSTAINMENT, GROWTH, & CUSTOMER CONNECT

#### Past (2017 - 2020)

14.4% increase per year

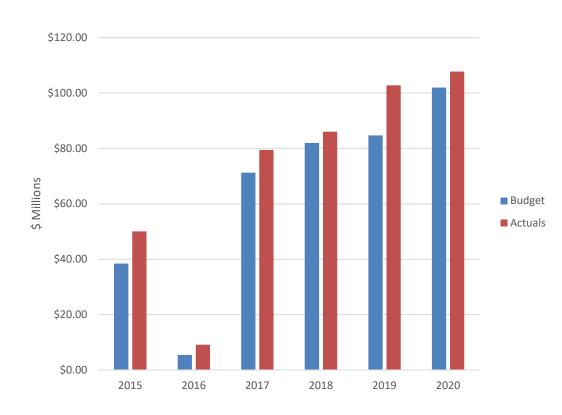
#### Current (2022F)

Growth & Sust. \$170 M

New Connect \$110 M

#### **Future (2023-2027)**

≥ 1.5 B over next 5 yrs



#### RISKS & OPPORTUNITIES – 5 YEAR VIEW

#### 1. Rural Infrastructure & Reliability - \$500 M

- Wood pole replacement, Line rebuilds, underground infrastructure (RUD)
- Over the next 15 years replace
  - 75,000 km of rural infrastructure
  - Upgrade to meet future electrification load

### 2. Wildfire & Reliability – \$170 M

Re-stablishing and widening T&D ROWs through vegetation mgmt.
 Maintain through herbicide.

#### RISKS & OPPORTUNITIES – 5 YEAR VIEW

- 3. Urban Infrastructure & Reliability \$170 M
  - Regina Core, U/G primary cable, Line & Pole replacements
  - Upgrade to meet future electrification load
- 4. PCB Mitigation <\$10 M
  - Transformer replacement, PCB ≥ 0.5 g by 2023
- 5. Energy Efficiency <\$30M
  - LED streetlight luminaire replacement, Power Quality
- 6. Recover and Redeploy Underutilized Assets

#### **VENDOR OBSERVATIONS**

- Increased focus on safety performance
- Collaboration on innovation to meet increased Capital expenditures
- Quality and pride of workmanship
- Struggling to find qualified workforce and general labor
- Work projection exceeding existing known workforce

### **QUESTIONS?**



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October 13, 2021

Kelly Amberson, Transmission Construction

Jill Danberg, Transmission Engineering

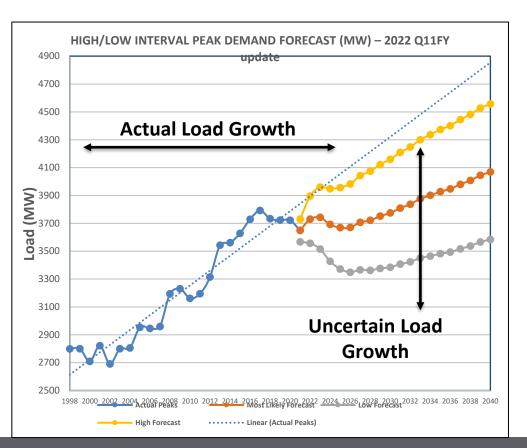


### **Drivers of Transmission Projects**

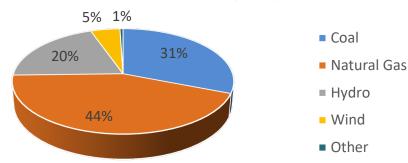
- Growth in Industrial sector
- Provincial load growth
- Upgrades to infrastructure
- Grid changes from generation



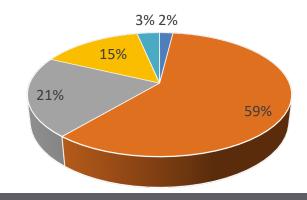
#### **UNCERTAIN TIMES - GRID TRANSFORMATION**



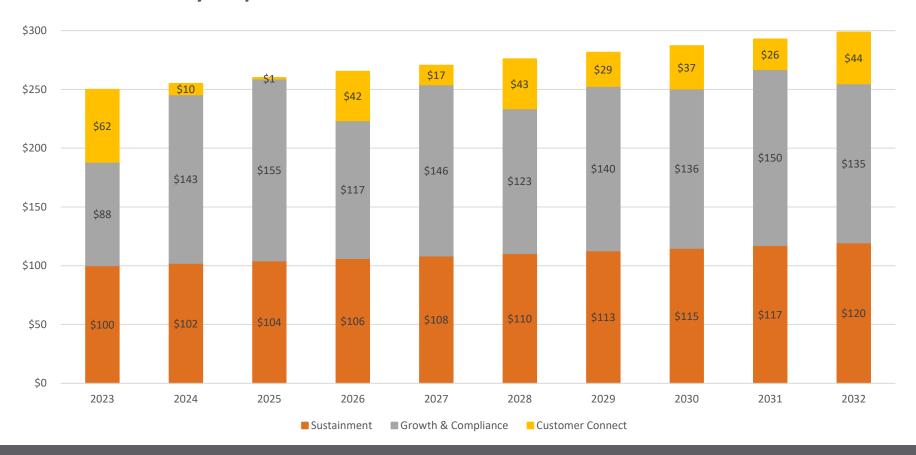
#### 2021 Installed Capacity



2030 Installed Capacity-Perspective



### Preliminary Update - 10 Year Transmission Business Plan



### Line Engineering Master Service Agreement

- Used to augment internal Engineering team, consisting of X line designers, X civil designers, etc. (add from Dallas here)
- MESA established in 2021, 3yr + 1 + 1
- Evaluated on personnel design skills, company aboriginal ownership, quality assurance plans, project execution and price

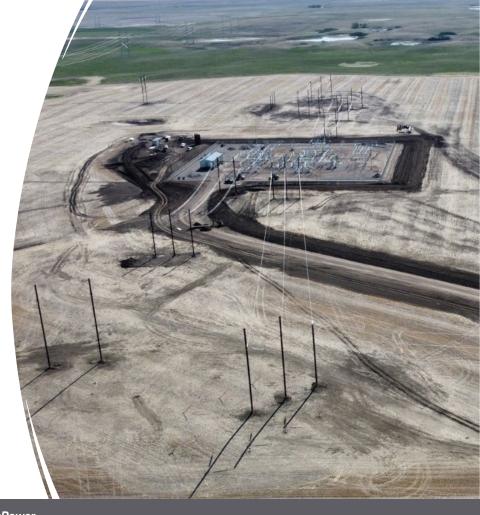


# Station Engineering Master Service Agreement

- Used to augment internal Engineering team consisting of 10 Station Engineers and 17 Protection & Control Engineers and Technologists
- MESA established in 2017, 3yr + 1 + 1
- Evaluated on personnel design skills, company aboriginal ownership, quality assurance plans, project execution and price



- Transmission Station Civil Construction
  - Station Civil Construction
  - Other Civil Construction
- Transmission Station Electrical Construction
  - Outdoor Electrical Construction
  - P&C Construction
- Transmission Line Construction
  - Sustainment Work
  - Capital Construction Work
- Construction Inspection Services
- Other Contracts
  - Transformer Moves
  - Foundation Installation
  - EPC Construction



#### **Transmission Station Civil Construction**

- Station Civil Construction
  - Site Preparation
  - Foundation Installation
    - Concrete/screw piles
  - Grounding
  - Ducting/trench
  - Fencing



#### Transmission Station Civil Construction

- Other Civil Construction
  - Steel fabrication and erection
  - Road/access construction
  - Fence replacement/modification
  - Crushed rock initiatives

#### **Contracts/Opportunities:**

- No current multi-year programs in place
- **Indigenous Procurements**











#### <u>Transmission Station Electrical Construction</u>

- Outdoor Electrical Construction
- Wiring, protection & control, commissioning

#### **Contracts/Opportunities:**

- 5 Year Electrical Construction RFPQ
  - Expiring September 2022
- Indigenous Procurements



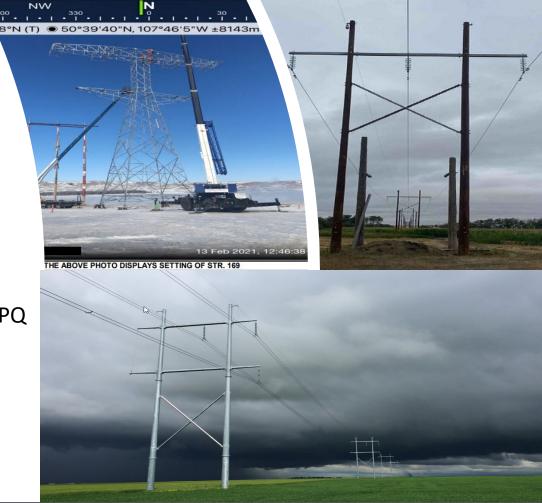
#### **Transmission Line Construction**

- Capital Sustainment Work
- Capital Construction Work

#### **Contracts/Opportunities:**

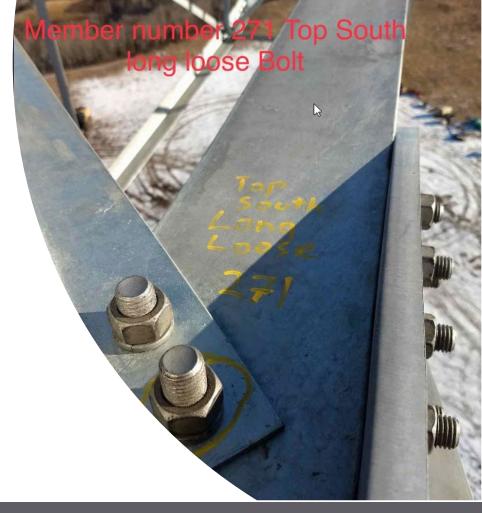
5 Year Transmission Line Construction RFPQ

Expiring September 2024



- Construction Inspection Services
  - Line Construction Inspections
  - Station Construction Inspections
  - Construction Coordination

- Contracts/Opportunities:
- 5 Year Construction Consulting Agreements
  - Expiring September 2024



#### **Other Types of Services**

- Transformer Moves
- Foundation Installation
- EPC Construction









### **Upcoming Projects**

- Rowatt station and ~ 70km 230kV transmission line construction.
  - Engineering nearing completion
- BHP Jansen ~ 44km 230kV transmission line construction & station line position
- 72kV Wood pole substation replacements
- PGRE line and station build 230kV
- 2022 sustainment work
  - TD4 72kV ~ 74km H-Frame Line Rebuild
    - Tisdale/Prairie River area
  - GL7 72kV ~ 60km H-Frame Line Rebuild
    - Glaslyn/Spiritwood area
  - PE8 72kV ~ 35km H-Frame Line Rebuild
    - Peebles/Handsworth area
  - Crushed rock, fence upgrades, ground grid upgrades.
- 2022 customer connects TBA