

SENIOR BUSINESS ADVISOR

Below are the SaskPower job family competencies applicable to Senior Business Advisor.

JOB FAMILY COMPETENCIES

Building Relationships	Develops and nurtures contacts with individuals or groups in different parts of the organization or beyond the organization. Establishes broad-based relationships, networks or groups to facilitate opportunities to discuss and share information.
Communication	Adapts communication strategy and interpersonal approach to situations. Perseveres in the face of complex, hard-to-handle situations. Effectively conveys both readily apparent and underlying messages to others.
Customer Focus	Nurtures customer, partner and/or co-worker relationships over time by seeking information about real underlying issues and builds rapport and trust to develop a basis for future interactions.
Impact & Influence	Proactively persuades, convinces, prompts, and/or leads others to take action in support of a specific process, project, idea or initiative. Seeks to get things done by taking multiple actions to have an impact on others with differing points of view.
Judgement & Decision Making	Makes and supports or alters decisions based on the long-term implications to the customer and the organization. Is capable of developing, modifying or using different decision-making processes to positively impact multiple stakeholders.
Solutions Focus	Uses a variety of analytical and conceptual problem-solving approaches and perseveres to overcome obstacles. Maintains focus on resolving problems, even in the face of uncertainty and resistance, based on a realistic assessment of all sides of a situation.

Please refer to the specific job description for a complete outline of the knowledge, skill, abilities and qualifications.